

**CLEVELAND PUBLIC LIBRARY**

**Finance Committee**

September 19, 2017

**RESOLUTION AUTHORIZING ADDENDUM TO AGREEMENT WITH BRAVO  
WELLNESS LLC FOR WELLNESS POST SCREENING HEALTH SERVICES**

WHEREAS, On May18, 2017, the Board of Trustees of the Cleveland Public Library authorized the Library to amend the agreement with BRAVO Wellness LLC (“BRAVO”) to provide Wellness Incentive Program services on behalf of the Library for a period of two years through 2019; and

WHEREAS BRAVO has proposed to offer Personal Health Coaching to eligible Cleveland Public Library employees in addition. The consultation and coaching will consist of four thirty-minute sessions per participant and will be conducted on a one-on-one basis by a four-year degreed health coach; and

WHEREAS BRAVO has agreed to provide the Personal Health Coaching for an annual base fee of \$1,500 plus \$184 per participant for the first year, with the possibility that the fee may increase for the second year; and

WHEREAS, Arthur J. Gallagher & Co. (“Gallagher”) has agreed to contribute the amount of commission it receives from Medical Mutual and apply it towards the cost of the Personal Health Coaching. The Library would be responsible for all costs in excess of Gallagher’s contribution; now therefore be it

RESOLVED, That the Executive Director, CEO, or his designee, is hereby authorized to enter into an addendum, substantially in the form attached hereto, to the Agreement with Bravo Wellness LLC, subject to the approval of the Chief Legal Officer, for Personal Health Coaching for an initial term of one year, and to expend funds from General Fund No. 11510053-53710 (Professional Services) to cover the Library’s portion of the cost of the contract with BRAVO after Gallagher’s contribution if necessary.

**Post Screening Health Consultation and Health Coaching Addendum**

This Addendum to the Client Services Agreement entered into this 20<sup>th</sup> day of July, 2017 (this "Addendum") is made by and between **Bravo Wellness, LLC** located at 20445 Emerald Parkway Dr. SW, Suite 400, Cleveland, Ohio 44135 (hereinafter referred to as "Bravo") and **Cleveland Public Library**, located at 325 Superior Avenue, Cleveland, Ohio 44114 (hereinafter referred to as "Client").

Bravo and Client desire to amend the Client Services Agreement with an effective date of July 8, 2015 (the "Agreement"), as set forth below;

Client has chosen to offer Program participants an optional Post Screening Health Consultation and, if applicable to the individual, Personal Health Coaching or High Risk Coaching.

These services will be offered once per Service Cycle to each participant for as long as the Agreement remains in effect unless deleted or amended at least 120 days prior to the end of a Contract Period as indicated in Section 14 Term and Termination.

**Pricing and Payment Terms:**

**Annual set-up fee:** The Client will be billed an annual set-up fee upon signing of the Letter of Engagement or the effective date of this Addendum. If Client has purchased more than one coaching or consultation service, only one set-up fee will be billed in the amount of the greater of the set-up fees for each product.

**Personal Health Coaching -SELECTED (Annual set-up fee ~~\$3,000~~ discounted to \$1,500 for Cleveland Public Library)**

Four (4) sessions of thirty (30) minutes each conducted within 90 days to help maintain values through coaching at \$184.00 per participant. Coaching will be performed by a four-year degreed health coach and will be conducted on a one-on-one basis via telephone. An enrolled participant is defined as someone who schedules a session in the coaching program for which the participant is eligible. Pricing is based on enrollment in program not on individual sessions and will be invoiced when the first session is scheduled.

Translation services are available for an additional fee. Spanish - \$1.60 per minute; All other languages - \$1.90 per minute.

Fees will be invoiced upon enrollment in a one of the coaching programs. The fees outlined herein are subject to increases one time per twelve (12) months. Fee increases shall be provided to Client in writing at least thirty (30) days prior to the effective date of the increase and Client shall have thirty days from the date of the notification to terminate the continuation of services with increased costs.

This Addendum has been authorized by the proper parties of the Client.

**Bravo Wellness, LLC**

**Cleveland Public Library**

By: \_\_\_\_\_

By: \_\_\_\_\_

Print Name: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_