

CLEVELAND PUBLIC LIBRARY

Board Meeting

February 18, 2016

RESOLUTION AUTHORIZING PURCHASE OF EXHIBIT FURNITURE AND EQUIPMENT FOR BRETT HALL

WHEREAS, The Cleveland Public Library entered into an agreement with consultants Dennis and Kathy Barrie (Barrie Projects, LLC) in December 2015 for the design of the new gallery and exhibit space in Brett Hall; and

WHEREAS, The Barrie's have been researching options for exhibit furniture, including exhibit table cases, pedestal cases, risers, display cradles, and temporary walls, and have obtained competitive quotes from three different vendors, but are still in the process of finalizing the proposals and determining which vendors offer the lowest prices. Once the quotes have been finalized, the Library Administration will need time to review the proposals and decide which exhibit furniture to purchase; and

WHEREAS, In order to obtain exhibit furniture in time for the Library's first exhibit in Brett Hall, *The First Folio of Shakespeare*, scheduled to open in early June 2016, it is necessary to place orders before the end of this month for the purchase of the exhibit furniture and equipment; and

WHEREAS, The Executive Director, therefore, requests the authority to enter into agreements with the lowest and best vendor(s) in a total amount not-to-exceed \$300,000.00 for the purchase of exhibit furniture and equipment for Brett Hall; now therefore be it

RESOLVED, That the Board of Library Trustees authorizes the Executive Director, CEO to make expenditures and enter into agreements in excess of \$25,000.00 each in a combined amount not-to-exceed \$300,000.00, for the purchase of exhibit furniture and equipment for Brett Hall from the lowest and best exhibit furniture vendors. Expenditures shall be paid partially out of the remainder of the \$535,000 furniture allowance after purchase of furniture, and partially out of the Owner's Contingency Fund which this Board approved by Resolution Adopted November 19, 2015; with the expenditures being charged to the Building and Repair Fund 40190105-55510/55520-11901 (Furniture/Equipment). The Library Administration shall report to the Board the expenditures made for the purchase of exhibit furniture and equipment at the first regular meeting after entering into agreements.

Cleveland Public Library- Exhibit Systems for Brett Hall

- Barrie Projects has proposed a system of table cases, pedestal cases, risers and portable wall systems for Brett Hall that will provide the Library staff with exhibit design and installation flexibility.
- Given a rather tight schedule, imposed by the need to accommodate an inaugural exhibit in June of 2016, Barrie Projects has looked at both “ready-made” and custom –built exhibit furniture and wall systems. It should be noted that most exhibit fabricators need a long lead time to deliver and many simply could not meet the June schedule.
- Again, on the matter of schedule, all of the bidders listed below must be given the go ahead within this month to have any chance of delivering on time. Some, in fact, may even choose to decline given this late date.
- The budget also includes requested items from the CPL staff.

Comparative Costs

Casework

1. **Barrie Projects proposed to four exhibit fabrication bidders a need for 10 table height display cases with the following specs :**
 - approximately 60” long, 30” deep and 36” height
 - Cases are to be internally lit with LED lighting
 - Removable , hinged glass tops
 - Compartment for desiccants
 - Powder coat finish

We received two bids with one company declining to bid at the last minute.

Casewerks – a German firm with US offices is best known for fabricating ready-made museum quality cases.

- \$12,700 per case
- \$127,000 for all 10

Benchmark- a local company that has done work for the Cleveland Museum of Art and the Rock and Roll Hall of Fame and Museum and does only custom work

- \$4900 per case
- \$49,574 for all 10

Zone Display Cases- A Canadian company that has worked with several museums, has a stock of styles that match our needs.

- \$6390 per case plus \$925 for lighting
- \$73,150 for 10 cases

CEI- an Ohio-based fabricator declined to bid, citing a concern for their ability to match the pricing of the ready-made firms.

2. Barrie Projects proposed to the bidders a need for three free-standing pedestals with plexi-glass vitrines with the following specs:

- Approximately 24" by 24" by 43" high with thick plexi-glass vitrine 30" high
- Lockable case
- Desiccant chamber
- Fabric covered plinth
- Powder coated finish

Casewerks

- \$10,000 average cost
- \$30,000 for all three

Benchmark

- \$2852 per case
- \$8558 for all three

Zone

- \$9100 per case plus \$875 for lighting
- \$29,925 for three

CEI

- Declines to bid

Wall systems

Barrie Projects requested bids on 12 movable panels as part of a modular wall system that could be adapted to the specific needs of each temporary exhibit in Brett Hall. Specs included:

- Approximately 42" wide and 116" high with depth to vary.
- Ability to configure in a number of ways
- Easy to assemble and disassemble
- Easy to move, easy to store
- Surface that accommodates hanging hardware
- Each panel to have two LED arm lights with electrical power built in

- Adjustable feet

We received three proposals:

Mila-Walls- an international firm that is a leader in such systems, used by a number of museums

- \$1100 for each panel measuring 39" by 118" at \$1100 a panel or \$3300 a unit
- \$39,000 for 12 units.
- Lighting cost did not come with estimate so would be additional cost to be determined. To that end , BP is adding an allowance of \$5000 for 24 fixtures for wall lighting.

Panelock- a German company well known for their modular wall systems

- \$63,492 for 12 units approx. 7'9" high, 11'8" wide and 1'9' wide
- No bid on lighting although they do have a lighting they collaborate with on a regular basis
- Might have a problem with meeting schedule

Benchmark

\$36,000 plus \$4050 for installation

Additional needs and costs not reflected in the above bids:

Risers

Barrie Projects asked Benchmark to give us a bid on **four risers** that would accommodate large objects such as mannequins, furniture, etc. We did not ask bids for these risers of the other firms since they are relatively simple to build and not a stock item.

Benchmark

- \$3710 for six risers that can be joined together
- 42" by 42" by 15" high
- Painted plywood
- Adjustable feet

AV System

Barrie Projects recommends a large flat screen, movable monitor for Brett Hall but has not priced as yet. It was suggested that the CPL staff would provide a number based on units they have already purchased and that they feel would be appropriate for Brett Hall. \$10,000 allowance.

Display cradles

For the proper display of books within the table cases and vitrines, the CPL staff has requested:

- 6 X \$175= \$1050
- 15 X \$250= \$3750
- 6 X \$285= \$1710
- 4 X \$325= \$1300
- **Total = \$7810**

Price Ranges for major components

Table cases:

High= \$127,000

Middle=\$73,150

Low= \$49,574

Pedestal Cases

High= \$30,000

Middle=\$29,925

Low= \$8558

Wall Systems

High=\$63,492

Middle=\$39,000

Low= \$36,000 plus \$4050 for install,

Project Price Range

High= \$220,492 for major components, plus \$7810 for cradles, plus \$10,000for lighting, plus \$10,000 for AV, plus \$3710 for risers=**\$252,012**

Middle=\$152,075 for major components, plus \$7810 for cradles, plus \$10,000 for lighting, plus \$10,000 for AV, plus \$3710 for risers=**\$183,595**

Low= \$98,222 for major components, plus \$7810 for cradles, plus risers \$3710, plus \$10,000 for AV, plus \$10,000 for lighting, =**\$129,743**