

**CLEVELAND PUBLIC LIBRARY**

**Finance Committee**

February 18, 2014

**RESOLUTION TO PURCHASE CITRIX NETSCALER AND MAINTENANCE  
FROM CDW-G**

WHEREAS, NetScaler is a hardware device, or a network appliance, that is manufactured by Citrix. Its primary role is to provide Level 4 Load Balancing, which is a method to manage the demand on servers and their response time; and

WHEREAS, By using NetScaler, it creates services that make the cloud a transparent extension of our own network. NetScaler makes applications and cloud-based services run five times better by offloading applications and database servers, accelerating applications and service performance in a comprehensive platform; and

WHEREAS, The IT department sought proposals from (3) vendors and received the following:

CDW-G	\$47,930.84
MCPc	\$53,514.68
Hogan Consulting Group	\$53,990.00

RESOLVED That the Board of Trustees authorizes the Executive Director, CEO or his designee, to purchase two (2) Citrix Easy NetScaler MPX 5550 Enterprise Editions at a cost of \$19,990.00 each for a total cost of \$39,980.00 being charged to the Building and Repair fund account 40130105-55530 (Hardware) and two (2) One Year Gold Maintenance Citrix NetScaler MPX 5550 Enterprise Editions, subject to the approval of the Chief Legal Officer, at a cost of \$3,975.42 each for a total cost of \$7,950.84 being charged to the General fund account 13010053-53360 (Computer Maintenance).



# SALES QUOTATION

QUOTE NO.	ACCOUNT NO.	DATE
DZHR942	7090587	1/16/2014

**BILL TO:**  
 BILL HOOD  
 17001 LAKE SHORE BLVD

**SHIP TO:**  
 CLEVELAND PUBLIC LIBRARY  
 Attention To: BILL HOOD  
 17001 LAKE SHORE BLVD

Accounts Payable  
 CLEVELAND , OH 44110-1017

CLEVELAND , OH 44110-1017  
 Contact: BILL HOOD 216.623.2828

Customer Phone #216.623.2828

Customer P.O. # CITRIX QUOTE

ACCOUNT MANAGER	SHIPPING METHOD	TERMS	EXEMPTION CERTIFICATE
JEFF JONES 866.668.9487	ELECTRONIC DISTRIBUTION	Request Terms	GOVT-EXEMPT

QTY	ITEM NO.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
2	2871602	CITRIX EASY NETSCALER MPX 5550 ENT Mfg#: 3006524-EZ Contract: National IPA Technology Solutions 130733	19,990.00	39,980.00
2	3167182	Electronic distribution - NO MEDIA CITRIX 1YR GOLD MNT MPX 5550 Mfg#: 4013925-EZ Contract: National IPA Technology Solutions 130733 Electronic distribution - NO MEDIA	3,975.42	7,950.84
SUBTOTAL				47,930.84
FREIGHT				0.00
TAX				0.00

US Currency

**TOTAL** **47,930.84**

CDW Government  
 230 North Milwaukee Ave.  
 Vernon Hills, IL 60061

Fax: 312.752.3557

**Please remit payment to:**  
 CDW Government  
 75 Remittance Drive  
 Suite 1515  
 Chicago, IL 60675-1515

10/3/2013

**QUOTATION**  
*prepared for:*



**Cleveland Public Library**

MCPc  
Cleveland, OH 44114  
[www.mcpc.com](http://www.mcpc.com)  
Ph: 800-777-7178

**Citrix NetScaler Budgetary Quotation**

**Bob Lapmarado Phone 440.268.3262**

Product Number	Description	Qty	CPL Cost Each	CPL Extended Cost
3006524-EZ	EASY NETSCALER MPX 5550 ENT ED 6X 10/100/1000	2	\$22,447.98	\$44,895.96
4013925-EZ	1YR GOLD MNT NETSCALER MPX 5550 ENT ED 6X EASY	2	\$4,309.36	\$8,618.72

**Total \$53,514.68**

\* Installation cost included in MCPc Scope of Work Proposal



Document #: 001-00-409086  
 Document Date: 01/17/2014  
 Quote Expires: **02/16/2014**

709-2 Plaza Drive #142  
 Chesterton, IN 46304  
 Fax: 219-979-6779  
 www.hogancg.com

Quote Prepared By:  
 Lee Harper  
 Lee.Harper@hogancg.com  
 6144483026

**Billing Address:**  
 Cleveland Public Library  
 325 Superior Ave., N.E.  
 Cleveland, OH 44114

**Ship To Address:**  
 Cleveland Public Library  
 325 Superior Ave., N.E.  
 Cleveland, OH 44114

**Description: Citrix MPX 5550 Enterprise**

	Unit Price	Qty	Extended
Citrix NS MPX 5550			
Citrix NetScaler MPX 5550 Enterprise Edition(6X10/100/1000)	\$23,000.00	2	\$46,000.00
1 Year Gold Maintenance Citrix NetScaler MPX 5550 Enterprise Edition (6x 10/100/1000)	\$3,995.00	2	\$7,990.00
			\$53,990.00

\* Tax and Shipping charges to be added on final invoice (based on local tax rates).  
 For more information on Hogan Consulting Group's Terms & Conditions, please click below.

[Full Terms & Conditions](#)

**Misc:** \$0.00  
**Tax:** \$0.00  
**Shipping:** \$0.00  
**Your Quote Total:** \$53,990.00



Hogan Consulting Group can train you and your company on your Citrix Solutions.  
[Learn More.](#)

Comments:

Terms:

Authorized Acceptance: \_\_\_\_\_

Date: \_\_\_\_\_

Purchase Order #: \_\_\_\_\_