

CLEVELAND PUBLIC LIBRARY

Finance Committee

November 19, 2013

**RESOLUTION AUTHORIZING AGREEMENT WITH INTEGRATED PRECISION
SYSTEMS INC. FOR MAINTENANCE OF PEOPLE COUNTING HARDWARE,
SOFTWARE, AND FIRMWARE**

WHEREAS, The Cleveland Public Library owns hardware, software and firmware that counts the number of people who enter each branch within the Library system; and

WHEREAS, The people counting system, which was created by a company named ShopperTrak, was purchased by the Library through Integrated Precision Systems Inc. ("IPS"); and

WHEREAS, The Library had an agreement with IPS for maintenance of this people counting system which expired on September 15, 2013 in the amount of \$28,483.00 per year. IPS has offered the Library a new maintenance contract in the amount of \$30,000 the first year with a 5% increase each year for up to five (5) years, with the option of terminating the agreement after three (3) years. The reason for the increase is that the costs to IPS charged by ShopperTrak have increased over the past several years; and

WHEREAS, The Department of Information Technology recommends continuing with the maintenance services provided by IPS despite the increase in cost as IPS has provided good, reliable service in the past; now therefore be it

RESOLVED, That the Board of Trustees of the Cleveland Public Library hereby authorizes the Executive Director, CEO or his designee, to enter into an agreement with Integrated Precision Systems Inc. for maintenance services for the Library's people counting hardware, software, and firmware, in the amount of \$30,000 the first year with a 5% increase each year for a period of up to five (years), with the option of terminating the agreement after three (3) years, subject to approval of the Chief Legal Officer, with the expenditure being charged to 13010053-53360 (Computer Maintenance).