

CLEVELAND PUBLIC LIBRARY

Finance Committee
January 16, 2018

**RESOLUTION TO ENTER INTO AN AGREEMENT WITH BUSINESS SMARTS
FOR HARDWARE MAINTENANCE**

- WHEREAS, The effective date of termination of the current hardware maintenance agreement with Business Smarts for the Library's Hewlett Packard ("HP") printers, desktop stations and servers is January 31, 2018; and
- WHEREAS, The Library desires to utilize HP-approved support for its HP equipment in order to resolve problems reliably and to avoid a situation in which a non-HP maintenance vendor would be unable to resolve a problem because of its unfamiliarity with the operating system; and
- WHEREAS, Business Smarts is an Elite HP Partner that provides in-house service for printers, desktop stations and industry standard server support; and
- WHEREAS, Business Smarts has installed the larger components, knows the Library's complex configuration, including CLEVNET, and demonstrates the ability to provide the services in a timely manner, and the Library is satisfied with the quality of their services; now therefore be it
- RESOLVED, That the Board of Trustees authorizes the Executive Director, CEO or his designee, to enter into a Maintenance Agreement with Business Smarts, subject to the Chief Legal Officer's approval, for the period February 1, 2018 through January 31, 2019, at a cost not to exceed \$107,710.33, with the expenditure being charged to the General Fund Account 13010053-53360.



Business Smarts
 6770 West Snowville
 Brecksville, OH 44141

Phone (440) 526-2471
 Fax (240) 358-7179

SERVICE QUOTE

Quote # AAAQ6341
Date 01/10/18
Sales Rep. Jerry Short

Quote To:

Cleveland Public Library
 Bill Hood
 325 Superior Ave
 Cleveland, Oh 44114

Cpl Contract Eff 2/1/2018

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
1 Laser Printers								
2	1	44685G	JPRC94H00S	LJ 9050	NBD	13 00 00	\$56.08	\$56.08
3	1	44685G	JPRL89Y06K	LJ 9050	NBD	13 00 00	\$56.08	\$56.08
4	1	11455208	CN24N1K020	DesignJet Z3200PS	NBD	09 00 00	\$53.43	\$53.43
5	1	10244178	SG08R39019	DesignJet T1200	NBD	09 00 00	\$185.69	\$185.69
6								
7	1	52049N	2UX83000PB	DL380 G5	NBD	13 00 00	\$48.61	\$48.61
8	1	52049N	2UX80206TT	DL380 G5	NBD	13 00 00	\$48.61	\$48.61
9	1	52049N	2UX802074A	DL380 G5	NBD	13 00 00	\$48.61	\$48.61
10	10	U0J92PE	LIST	ML330	NBD	13 00 00	\$19.91	\$199.08
11 New 2016								
12	27	UW9810	LIST	ML310E HP Foundation Care - 1 Year Post Warranty - Service - 24 x 7 - On-site - Maintenance -	4HR	24 24 24	\$8.24	\$222.50

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
13				New 2017				
14	110	1038412	LIST	800g1 HP Warranty - 1 Year - Warranty - 9 x 5 - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$7.13	\$784.30
15	150	1038412	LIST	400g1 aio HP Warranty - 1 Year - Warranty - 9 x 5 - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$7.13	\$1,069.50
16	12	3128726	LIST	z230 WS HP Care Pack Hardware Support Post Warranty - 1 Year Extended Service - Warranty - Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$8.59	\$103.13
17	60	2511482	LIST	450 pro Laptop Care Pack Hardware Support Post Warranty - 1 Year - Warranty - 9 x 5 Next Business Day - On-site -	NBD	09 00 00	\$10.00	\$600.00
18	8	1047425	LIST	Folio Laptop Care Pack - 1 Year - Service - 9 x 5 - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$18.70	\$149.63
19	4	2511480	LIST	Zbook HP Care Pack Hardware Support - 1 Year - Service - Business Hour - On-site - Maintenance - Parts & Labor - Electronic and Physical Service(Business Hour, Next Business Day)	NBD	09 00 00	\$18.70	\$74.81
20	1	3461924	LIST	HP CarePack - 1 Year - Warranty - 9 x 5 - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$15.09	\$15.09
21	3	3366424	LIST	m602dn HP Care Pack - 1 Year - Warranty - 9 x 5 Next Business Day - Technical - Electronic Service(Next Business Day)	NBD	09 00 00	\$10.74	\$32.22
22	18	10241317	LIST	P3015dn HP Care Pack - 1 Year Extended Service - Service - Next Business Day - Maintenance - Physical Service(Next Business Day)	NBD	09 00 00	\$6.48	\$116.67
23	1	52049N	2UX63802JR	DL380 G5	NBD	13 00 00	\$48.52	\$48.52
24	1	52049N	2UX63802LC	DL380 G5	NBD	13 00 00	\$48.52	\$48.52
25	1	52049N	2UX70900AX	DL380 G5	NBD	13 00 00	\$48.52	\$48.52
26	1	52049N	2UX728009Y	DL380 G5	NBD	13 00 00	\$48.52	\$48.52
27	1	52049N	2UX72800AS	DL380 G5	NBD	13 00 00	\$48.52	\$48.52
28	1	52049N	USE714NFB1	DL380 G5	NBD	13 00 00	\$48.52	\$48.52
29	1	52049N	USE714NFB2	DL380 G5	NBD	13 00 00	\$48.52	\$48.52
30	1	52049N	USE740NCPS	DL380 G5	NBD	13 00 00	\$48.52	\$48.52
31	1	52049N	USE740NCVB	DL380 G5	NBD	13 00 00	\$48.52	\$48.52

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
32	1	52049N	USE740ND0J	DL380 G5	NBD	13 00 00	\$48.52	\$48.52
33	1	52049N	USE740ND0K	DL380 G5	NBD	13 00 00	\$48.52	\$48.52
34	1	52710N	USE715NAMT	DL320 G5	NBD	13 00 00	\$16.39	\$16.39
35	1	38296G	USE519A5ZA	DL380 G4	4HR Hard	13 00 00	\$45.83	\$45.83
36	1	52049N	2UX91008RD	DL380 G5	NBD	13 00 00	\$48.52	\$48.52
37	1	52049N	2UX9190279	DL380 G5	NBD	13 00 00	\$48.52	\$48.52
38	1	3062470	2UX9420SZR	DL380 G6	NBD	13 00 00	\$43.33	\$43.33
39	1	3062470	2UX9430BVL	DL380 G6	NBD	13 00 00	\$43.33	\$43.33
40	1	3175368	MXQ01703CZ	DL360 G6	NBD	13 00 00	\$43.33	\$43.33
41	1	3062469	2UX00306JW	DL380 G6	NBD	13 00 00	\$43.33	\$43.33
42	1	3062470	2UX016031U	DL380 G6	NBD	13 00 00	\$43.33	\$43.33
43	1	3062470	2UX01100ZM	DL380 G6	NBD	13 00 00	\$43.33	\$43.33
44	1	3062470	2UX00900NJ	DL380 G6	NBD	13 00 00	\$43.33	\$43.33
45	1	11148188	MXQ1030XHX	ProLiant BL460c G7	NBD	13 00 00	\$28.24	\$28.24
46	1	11148188	MXQ051000P	ProLiant BL460c G7	NBD	13 00 00	\$28.24	\$28.24
47	1	10751783	MXQ0500NJ2	ML350 G6	NBD	13 00 00	\$34.63	\$34.63
48	1	10246046	SGI0490016	SB40c storage blade	NBD	13 00 00	\$13.33	\$13.33
49	1	10246046	SGI946003W	SB40c storage blade	NBD	13 00 00	\$13.33	\$13.33
50	1	11114261	USE109NA87	ProLiant DL380 G7	NBD	13 00 00	\$51.94	\$51.94
51	1	11114261	USE145KAFN	ProLiant DL380 G7	NBD	13 00 00	\$51.94	\$51.94
52	1	11114261	2M210501AW	ProLiant DL380 G7	NBD	13 00 00	\$51.94	\$51.94
53	1	HR169PE	SG113718CY	P6300 EVA Dual Controller and Commnad View	Support +24	24 24 24	\$72.94	\$72.94

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
54	42	HN744PE	SG113718CY	P6300 EVA Hard Disk Drive	4HR	24 24 24	\$3.30	\$138.60
55	1	HN705PE	SG113718CY	P6300 EVA Drive Enclosure	4HR	24 24 24	\$29.83	\$29.83
56	1	HA107A3 Q1Z	SG113718CY	Business Copy P6300 EVA	Suport+ 24	24 24 24	\$26.19	\$26.19
57	1	HA107A3 Q1Z	SG113718CY	Business Copy P6300 EVA	Update	24 24 24	\$26.19	\$26.19
58	1	11398752	USE2151J0B	BL460C 24x7 Foundation Support	NBD	24 24 24	\$28.52	\$28.52
59	1	11398752	USE2151J0A	BL460C 24x7 Foundation Support	NBD	24 24 24	\$28.52	\$28.52
60	1	11398752	USE2151J08	BL460C 24x7 Foundation Support	NBD	24 24 24	\$28.52	\$28.52
61	1	11398752	USE2161MT0	BL460C 24x7 Foundation Support	NBD	24 24 24	\$28.52	\$28.52
62	1	11398752	USE212YB9A	BL460C 24x7 Foundation Support	NBD	24 24 24	\$28.52	\$28.52
63	1	11398752	USE212YB9B	BL460C 24x7 Foundation Support	NBD	24 24 24	\$28.52	\$28.52
64	1	11398752	USE212YC2R	BL460C 24x7 Foundation Support	NBD	24 24 24	\$28.52	\$28.52
65	1	11398752	USE212YC2P	BL460C 24x7 Foundation Support	NBD	24 24 24	\$28.52	\$28.52
66	1	11398752	USE212YC2N	BL460C 24x7 Foundation Support	NBD	24 24 24	\$28.52	\$28.52
67	1	11398752	USE212YC2T	BL460C 24x7 Foundation Support	NBD	24 24 24	\$28.52	\$28.52
68	1	11398752	USE2151J09	BL460C 24x7 Foundation Support	NBD	24 24 24	\$28.52	\$28.52
69	1	11398752	MXQ24306LB	BL460C 24x7 Foundation Support	NBD	24 24 24	\$28.52	\$28.52
70	1	11398752	MXQ24306LC	BL460C 24x7 Foundation Support	NBD	24 24 24	\$28.52	\$28.52
71	1	11399005	USE223677M	24x7 DL380 G7 Foundation Care Servic	NBD	24 24 24	\$51.94	\$51.94
72	1	11399005	USE212YC2V	24x7 DL380 G7 Foundation Care Servic	NBD	24 24 24	\$51.94	\$51.94
73	1	11520516	USE249NW30	24x7 DL380 G8 Foundation Care Servic	NBD	24 24 24	\$51.94	\$51.94
74	1	11520516	USE302S96R	24x7 DL380 G8 Foundation Care Servic	NBD	24 24 24	\$51.94	\$51.94
75	1	11520516	USE302S96T	24x7 DL380 G8 Foundation Care Servic	NBD	24 24 24	\$51.94	\$51.94

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
76	1	11520516	USE302S96W	24x7 DL380 G8 Foundation Care Servic	NBD	24 24 24	\$51.94	\$51.94
77	10	11399519	Branch	ML370 G6 24x7 Foundation Suport	NBD	24 24 24	\$45.83	\$458.33
78	1	11399025	CN8136P245	D2700 Storage Shelf 24x7 Foundation Support	NBD	24 24 24	\$41.47	\$41.47
79	1	4077916	USE350MRSH	BL460C 24x7 Foundation Support	NBD	24 24 24	\$36.39	\$36.39
80	1	4077916	USE350MRSF	BL460C 24x7 Foundation Support	NBD	24 24 24	\$36.39	\$36.39
81	1	4077916	USE350MRSJ	BL460C 24x7 Foundation Support	NBD	24 24 24	\$36.39	\$36.39
82	1	4077916	USE350MXPL	BL460C 24x7 Foundation Support	NBD	24 24 24	\$36.39	\$36.39
83	1	4077916	USE350MXPN	BL460C 24x7 Foundation Support	NBD	24 24 24	\$36.39	\$36.39
84	1	4077916	MXQ33402Y2	BL460C 24x7 Foundation Support	NBD	24 24 24	\$36.39	\$36.39
85	1	3838542	MXQ21704HC	P4330 HP Foundation Care Service - 1 Year Post Warranty - Warranty -4hr 24x7	NBD	24 24 24	\$167.45	\$167.45
86	1	3838542	MXQ44304XV	P4330 HP Foundation Care Service - 1 Year Post Warranty - Warranty -4hr 24x7	NBD	24 24 24	\$167.45	\$167.45
87	1	3838542	MXQ44304XW	P4330 HP Foundation Care Service - 1 Year Post Warranty - Warranty -4hr 24x7	NBD	24 24 24	\$167.45	\$167.45
88	1	3838428	3UV1210L4S	P4500 HP Foundation Care Service - 1 Year Post Warranty - Warranty - 24 x 7 x 4 Hour -	NBD	24 24 24	\$316.86	\$316.86
89	1	3837857	5C7241P015	D2700/d2600 HP Foundation Care Post Warranty - 1 Year Extended Service - Service - 24 x 7 x 4 Hour - On-site - Maintenance - Parts & Labor - Physical Service	NBD	24 24 24	\$41.47	\$41.47
90	1	3837857	5C7252P4W5	D2700/d2600 HP Foundation Care Post Warranty - 1 Year Extended Service - Service - 24 x 7 x 4 Hour - On-site - Maintenance - Parts & Labor - Physical Service	NBD	24 24 24	\$41.47	\$41.47
91	1	4104991	TWT32700KG	D2220sb HP Foundation Care Post Warranty - 1 Year Extended Service - Service - 24 x 7 x 4 Hour - On-site - Maintenance - Parts & Labor - Physical Service	NBD	24 24 24	\$32.06	\$32.06
92	1	3971885	USE32361AR	DL380 G8 HP Foundation Care Post Warranty - 1 Year Extended Service - Service - 24 x 7 x 4 Hour - On-site - Maintenance - Parts & Labor - Physical Service	NBD	24 24 24	\$56.30	\$56.30
93	1	11617814	MXQ35002H1	DL360 HP Foundation Care Post Warranty - 1 Year Extended Service - Service - 24 x 7 x 4 Hour - On-site - Maintenance - Parts & Labor - Physical Service			\$28.06	\$28.06

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
					NBD	24 24 24		
94	1	4384029	2M2442020T	DL380 g8 HP Foundation Care Post Warranty with Comprehensive Defective Material Retention - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD	13 00 00	\$56.30	\$56.30
95	1	4384029	2M2441056Q	DL380 g8 HP Foundation Care Post Warranty with Comprehensive Defective Material Retention - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD	13 00 00	\$56.30	\$56.30
96	1	4384029	2M2443076B	DL380 g8 HP Foundation Care Post Warranty with Comprehensive Defective Material Retention - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD	13 00 00	\$56.30	\$56.30
97	1	4384029	2m2441003h	DL380 g8 HP Foundation Care Post Warranty with Comprehensive Defective Material Retention - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD	13 00 00	\$56.30	\$56.30
98	1	4384029	2M241605D7	DL380 g8 HP Foundation Care Post Warranty with Comprehensive Defective Material Retention - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD	13 00 00	\$56.30	\$56.30
99	1	4384029	2M242902TS	DL380 g8 HP Foundation Care Post Warranty with Comprehensive Defective Material Retention - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD	13 00 00	\$56.30	\$56.30
100	1	4384029	2M241605DL	DL380 g8 HP Foundation Care Post Warranty with Comprehensive Defective Material Retention - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD	13 00 00	\$56.30	\$56.30
101	1	4384029	2M242902TR	DL380 g8 HP Foundation Care Post Warranty with Comprehensive Defective Material Retention - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD	13 00 00	\$56.30	\$56.30
102	1	3837574	2M204001LN	DL380 g7 HP Care Pack Foundation Care - 1 Year Post Warranty - Service - 9 x 5 - On-site - Maintenance - Parts & Labor - Electronic and Physical Service(Next Business Day)	NBD	13 00 00	\$51.94	\$51.94
103	1	3837574	2UX02601ZD	DL380 g7 HP Care Pack Foundation Care - 1 Year Post Warranty - Service - 9 x 5 - On-site - Maintenance - Parts & Labor - Electronic and Physical Service(Next Business Day)	NBD	13 00 00	\$51.94	\$51.94
104	2	3838497	LIST	4330HP Foundation Care Service - 1 Year Post Warranty - Warranty - 24 x 7 x 4 Hour - On-site - Maintenance - Parts & Labor - Electronic and Physical Service			\$86.79	\$173.57

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
					NBD	24 24 24		
105	1	3837857	LIST	d3700 HP Foundation Care Post Warranty - 1 Year Extended Service - Service - 24 x 7 x 4 Hour - On-site - Maintenance - Parts & Labor - Physical Service	NBD	24 24 24	\$61.33	\$61.33
106	9	4384029		AE OLV SNGL LANG 12MO SUB VL VDI STE W/MDOP NL AP PER DEV	NBD		\$1.87	\$16.84
107	9	3837574		AE VDA SNGL LANG SUB VL OLV NL 12MO AP PER DEV	NBD		\$11.12	\$100.04
108				new 2018				
109	1	3837494	USE212YC2S	BL460c HP Care Pack Foundation Care - 1 Year Post Warranty - Service - 9 x 5 - On-site - Maintenance - Parts & Labor - Electronic and Physical Service	NBD		\$30.28	\$30.28
110	1	4077916	MXQ40402NV	BL460c HP Foundation Care Post Warranty - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD		\$38.55	\$38.55
111	1	4077916	MXQ4040171	BL460c HP Foundation Care Post Warranty - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD		\$38.55	\$38.55
112	1	4077916	MXQ404016Y	BL460c HP Foundation Care Post Warranty - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD		\$38.55	\$38.55
113	1	4077916	MXQ40402N2	BL460c HP Foundation Care Post Warranty - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD		\$38.55	\$38.55
114	1	4077916	MXQ40402MQ	BL460c HP Foundation Care Post Warranty - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD		\$38.55	\$38.55
							Monthly Total	\$8,975.86
							Yearly Invoice	\$107,710.33
							Total	\$107,710.33

Pricing conforms to Ohio State Local Government, NASPOVP OH 0A1067-14. This document is an offer by Business Smarts (an authorized Hewlett Packard reseller) to sell to Cleveland Public Library a Hewlett Packard maintenance service agreement for the products listed herein.

The term of this agreement is for one year beginning February 1, 2018. The cost of this agreement is \$107,710.33 and is to be paid within 30 days of the beginning of the contract or within 30 days after invoicing, whichever is later.

This agreement is governed by Hewlett Packard's standard terms and conditions for the United States which is attached. Technical descriptions of the services are also attached to this document.

Business Smarts

Cleveland Public Library
