

CLEVELAND PUBLIC LIBRARY

Finance Committee
January 15, 2019

**RESOLUTION TO ENTER INTO AN AGREEMENT WITH BUSINESS SMARTS
FOR HARDWARE MAINTENANCE**

- WHEREAS, The effective date of termination of the current hardware maintenance agreement with Business Smarts for the Library's Hewlett Packard ("HP") printers, desktop stations and servers is January 31, 2019; and
- WHEREAS, The Library desires to utilize HP-approved support for its HP equipment in order to resolve problems reliably and to avoid a situation in which a non-HP maintenance vendor would be unable to resolve a problem because of its unfamiliarity with the operating system; and
- WHEREAS, Business Smarts is an Elite HP Partner that provides in-house service for printers, desktop stations and industry standard server support; and
- WHEREAS, Business Smarts has installed the larger components, knows the Library's complex configuration, including CLEVNET, and demonstrates the ability to provide the services in a timely manner, and the Library is satisfied with the quality of their services; now therefore be it
- RESOLVED, That the Board of Trustees authorizes the Executive Director, CEO or his designee, to enter into a Maintenance Agreement with Business Smarts, subject to the Chief Legal Officer's approval, for the period February 1, 2019 through January 31, 2020, at a cost not to exceed \$91,174.44, with the expenditure being charged to the General Fund Account 13010053-53360.



Business Smarts
 6770 West Snowville
 Brecksville, OH 44141

Phone (440) 526-2471
 Fax (240) 358-7179

SERVICE QUOTE

Quote # AAAQ6504
Date 01/04/19
Sales Rep. Jerry Short

Quote To:

Cleveland Public Library
 Bill Hood
 325 Superior Ave
 Cleveland, OH 44114

Cpl Contract Eff 2/1/2019

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
1	1	DL380 G4	USX525013G	End of Service Life	NBD	09 00 00		
2	1	DL380 G5	2UX63802LC	End of Service Life	NBD	09 00 00		
3	1	DL380 G5	2UX63802JR	End of Service Life	NBD	09 00 00		
4	1	DL380 G7	USE145KAFN	HPE 1 year Post Warranty Foundation Care Next business day wDMR DL380 Gen7 Service	NBD	09 00 00	\$52.72	\$52.72
5	1	MSL G3	MXA146ZOSY	HPE 1 year Post Warranty Foundation Care MSL 2024 Service	NBD	09 00 00	\$79.67	\$79.67
6	1	D2700	CN8136P245	HPE 1 year Post Warranty Foundation Care Next business day wDMR D2000 Disk Encl Service	NBD	09 00 00	\$44.83	\$44.83
7	1	DL380 G8	2M241605D7	HPE 1 year Post Warranty Foundation Care Next business day wDMR DL380p Gen8 Service	NBD	09 00 00	\$57.25	\$57.25
8	1	ProLiant BL460c G7	MXQ1030XHX	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
9	1	ProLiant BL460c G7	MXQ051000P	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
10	1	BL460C	USE2151J0B	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
11	1	BL460C	USE2151J0A	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
					NBD	09 00 00		
12	1	BL460C	USE2151J08	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
13	1	BL460C	USE2161MT0	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
14	1	BL460C	USE212YB9A	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
15	1	BL460C	USE212YB9B	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
16	1	BL460C	USE212YC2R	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
17	1	BL460C	USE212YC2P	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
18	1	BL460C	USE212YC2N	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
19	1	BL460C	USE212YC2T	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
20	1	BL460C	USE2151J09	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
21	1	BL460C	MXQ24306LB	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
22	1	BL460C	MXQ24306LC	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
23	1	BL460C	USE350MRSH	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
24	1	BL460C	USE350MRSF	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
25	1	BL460C	USE350MRSJ	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
26	1	BL460C	USE350MXPL	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
27	1	BL460C	USE350MXPX	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service	NBD	09 00 00	\$29.83	\$29.83
28	1	BL460C	MXQ33402Y2	HPE 1 year Post Warranty Foundation Care Next business day wDMR BL460c Gen7 Service			\$29.83	\$29.83

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
					NBD	09 00 00		
29	1	HP BL460c Gen9	2M26300221	HPE 1 Year Post Warranty Foundation Care BL460c Gen9 Service	NBD	09 00 00	\$56.67	\$56.67
30	1	C7000 Blade Enclosure	SGH216PJPE	HEWLETT PACKARD ENTERPRISE : HP 1y PW Nbd CDMR c7000 Enclosure FC SVC,c7000 Blade Enclosure,9x5 HW support with CDMR, next business day onsite response 24x7 Basic SW phone support with collaborative call mgmt.	NBD	09 00 00	\$68.73	\$68.73
31	1	C7000 Blade Enclosure	USE0535N9J	HEWLETT PACKARD ENTERPRISE : HP 1y PW Nbd CDMR c7000 Enclosure FC SVC,c7000 Blade Enclosure,9x5 HW support with CDMR, next business day onsite response 24x7 Basic SW phone support with collaborative call mgmt.	NBD	09 00 00	\$68.73	\$68.73
32	1	DL380 G8	2M2442020T	HPE 1 year Post Warranty Foundation Care Next business day wDMR DL380p Gen8 Service	NBD	09 00 00	\$57.25	\$57.25
33	1	DL380 G8	2M2441056Q	HPE 1 year Post Warranty Foundation Care Next business day wDMR DL380p Gen8 Service	NBD	09 00 00	\$57.25	\$57.25
34	1	DL380 G8	2M2443076B	HPE 1 year Post Warranty Foundation Care Next business day wDMR DL380p Gen8 Service	NBD	09 00 00	\$57.25	\$57.25
35	1	DL380 G8	USE32361AR	HPE 1 year Post Warranty Foundation Care Next business day wDMR DL380p Gen8 Service	NBD	09 00 00	\$57.25	\$57.25
36	1	HP D2600	5C7252P4W5	HPE 1 year Post Warranty Foundation Care Next business day wDMR D2000 Disk Encl Service	NBD	09 00 00	\$44.83	\$44.83
37	1	HP D2600	7CE548P0MZ	HPE 1 year Post Warranty Foundation Care Next business day wDMR D2000 Disk Encl Service	NBD	09 00 00	\$44.83	\$44.83
38	1	DL380 G8	2m2441003h	HPE 1 year Post Warranty Foundation Care Next business day wDMR DL380p Gen8 Service	NBD	09 00 00	\$57.25	\$57.25
39	1	MSL2024	MXA430Z051	HPE 1 year Post Warranty Foundation Care 24x7 MSL 2024 Service	NBD	09 00 00	\$79.67	\$79.67
40	1	D3700	2M243001FM	HPE 1 year Post Warranty Foundation Care Next business day wDMR D2000 Disk Encl Service	NBD	09 00 00	\$44.83	\$44.83
41	1	DL380 G8	2M242902TR	HEWLETT PACKARD ENTERPRISE : HPE 1 year post warranty Foundation Care Next business day wCDMR DL380p Gen8 Service	NBD	09 00 00	\$63.24	\$63.24
42	1	DL380 G5	USE740NCVB	End of Service Life	NBD	09 00 00		
43	1	DL380 G5	2UX802074A	End of Service Life	NBD	09 00 00		
44	1	DL380 G7	USE109NA87	HPE 1 year Post Warranty Foundation Care Next business day wDMR DL380 Gen7 Service	NBD	09 00 00	\$52.67	\$52.67

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
45	1	DL380 G5	2UX80206TT	End of Service Life	NBD	09 00 00		
46	1	ML310e	USE348LX3E	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
47	1	ML310e	USE348LX3K	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
48	1	ML310e	USE348LX3D	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
49	1	ML310e	USE348LX3L	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
50	1	ML310e	USE348LX3C	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
51	1	ML310e	USE348LX3A	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
52	1	ML310e	USE348LX3B	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
53	1	ML310e	USE348LX3H	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
54	1	ML310e	USE348LX3J	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
55	1	ML310e	USE348LX3F	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
56	1	ML310e	MX2314008N	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
57	1	ML310e	MX2314008P	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
58	1	ML310e	MX2314008M	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
59	1	ML310e	MX23140099	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
60	1	ML310e	MX251100MJ	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
61	1	ML310e	MX251100MR	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
62	1	ML310e	MX2314008K	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
63	1	ML310e	USE347LRC7	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
64	1	ML310e	USE347LRC6	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
65	1	ML310e	USE347LRCA	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
66	1	ML310e	USE347LRC8	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
67	1	ML310e	USE347LRCB	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
68	1	ML310e	USE347LRC4	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
69	1	ML310e	USE347LRC3	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
70	1	ML310e	USE347LRC5	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
71	1	ML310e	USE347LRC9	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
72	1	ML310e	USE347LRC2	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
73	1	ML310e	MX2613006V	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
74	1	ML310e	MX2613007C	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
75	1	ML310e	MX2613007F	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
76	1	ML310e	MX2613006U	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
77	1	ML310e	MX2613006S	HPE 1 year Post Warranty Foundation Care ML310e Gen8 Service	NBD	09 00 00	\$11.92	\$11.92
78	225	PRO 400G1		HP 1y PW Nbd Onsite with DMR DT Only Svc	NBD	09 00 00	\$13.50	\$3,037.50
79	181	probook 450		HP 1Y PW Nbd Onsite with DMR NB Only SVC SVC,Commercial value NB/TAB PC w/1/1/0 Wty,1 year post warranty hardware support.CPU only,Next business day onsite response. 8am-5pm,Std bus days excl. HP holida	NBD	09 00 00	\$9.42	\$1,704.42
80	6	Zbook		HP INC. : HP 1y PW NextBusDay Onsite NB Only SVC	NBD	09 00 00	\$22.55	\$135.29
81	12	1040		HP INC. : HP 1y PW NextBusDay Onsite NB Only SVC	NBD	09 00 00	\$22.55	\$270.59
82	26	z230		HP INC. : HP 1y PW Nextbusday Onsite WS Only HWSup,Personal WS z2xx/z4xx Series 3/3/3 wty,1 year post warranty hardware support.CPU only,Next business day onsite response. 8am-5pm,Std bus days excl. HP holidays	NBD	09 00 00	\$12.42	\$322.83
83	5	Z440		HP INC. : HP 1y PW Nextbusday Onsite WS Only HWSup,Personal WS z2xx/z4xx Series 3/3/3 wty,1 year post warranty hardware support.CPU only,Next business day onsite response. 8am-5pm,Std bus days excl. HP holidays	NBD	09 00 00	\$12.42	\$62.08
84	1	Z240		HP INC. : HP 1y PW Nextbusday Onsite WS Only HWSup,Personal WS z2xx/z4xx Series 3/3/3 wty,1 year post warranty hardware support.CPU only,Next business day onsite response. 8am-5pm,Std bus days excl. HP holidays	NBD	09 00 00	\$12.42	\$12.42

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
85	1							
86	1							

Monthly Total \$7,597.87

Yearly Invoice \$91,174.44

Total \$91,174.44

Pricing conforms to Ohio State Local Government, NASPOVP OH 0A1067-14. This document is an offer by Business Smarts (an authorized Hewlett Packard reseller) to sell to Cleveland Public Library a Hewlett Packard maintenance service agreement for the products listed herein.

The term of this agreement is for one year beginning February 1, 2019. The cost of this agreement is \$91,174.44 and is to be paid within 30 days of the beginning of the contract or within 30 days after invoicing, whichever is later.

This agreement is governed by Hewlett Packard's standard terms and conditions for the United States which is attached. Technical descriptions of the services are also attached to this document.

Business Smarts

Cleveland Public Library
