

CLEVELAND PUBLIC LIBRARY

Board Meeting

November 16, 2017

**RESOLUTION AUTHORIZING PURCHASE OF CISCO PHONES FROM CMS
COMMUNICATIONS FOR VOICE OVER IP TELEPHONE SYSTEM**

WHEREAS, On June 23, 2007, the Board of Trustees authorized the purchase and installation of a Voice over IP telephone system; and

WHEREAS, Innovating for efficient and sustainable operations is a strategic priority; and

WHEREAS, For the operations of the Library to perform efficiently, staff phones also have to be replaced and upgraded in a timely manner; and

WHEREAS, The IT/CLEVNET Department sought proposals for (415) Cisco 7821 phones, (45) Cisco 7841 phones, (13) Cisco 8841 phones, (2) Cisco 8851 phones, (2) Cisco 8800 key expansion modules and (2) Cisco power supplies from three vendors and received the following:

CMS Communications	\$53,188.00
Network Dynamics, Inc.	\$59,078.25
CDW-G	\$70,188.91

Now therefore be it

RESOLVED, That the Board of Trustees authorizes the Executive Director, CEO, or his designee, to purchase (415) Cisco 7821 phones, (45) Cisco 7841 phones, (13) Cisco 8841 phones, (2) Cisco 8851 phones, (2) Cisco 8800 key expansion modules and (2) Cisco power supplies for a total cost of \$53,188.00 from CMS Communications, with the expenditure being charged to General Fund Account 13010055-55530 Computer Hardware.



Price Quotation

BILL KIRCHNER
 NETWORK DYNAMICS, INC.
 4511 BROOKPARK RD,0
 CLEVELAND, OH-44134
 UNITED STATES
 Ph no:+1 216-351-1100

Cleveland Public Library
 325 Superior Ave
 Cleveland Oh 44113
 UNITED STATES
 Ph no:
george.mclmore@cpl.org

Date: 04-Oct-2017

Estimate ID: 217-1004-1
 Deal ID: NA

All prices are shown in USD

Part Number	Description	Service Duration (Months)	Lead Time (Days)	Unit List Price	Qty	Unit Net Price	Disc(%)	Extended Net Price
CP-7821-K9=	Cisco UC Phone 7821	---	28	255.00	415	114.75	55.00	47,621.25
CON-SNT-CP7821K9	SNTC-8X5XNBD Cisco UC Phone 7821	12	N/A	10.00	415	8.20	18.00	3,403.00
CP-7841-K9=	Cisco UC Phone 7841	---	28	365.00	45	164.25	55.00	7,391.25
CON-SNT-CP7841K9	SNTC-8X5XNBD Cisco UC Phone 7841	12	N/A	10.00	45	8.20	18.00	369.00
CP-8841-K9=	Cisco IP Phone 8841	---	28	515.00	13	231.75	55.00	3,012.75
CON-SNT-CP8841K9	SNTC-8X5XNBD Cisco UC Phone 8841	12	N/A	17.00	13	13.94	18.00	181.22
CP-8851-K9=	Cisco IP Phone 8851	---	28	615.00	2	276.75	55.00	553.50
CON-SNT-CP8851K9	SNTC-8X5XNBD Cisco UC Phone 8851	12	N/A	20.00	2	16.40	18.00	32.80
CP-BEKEM=	Cisco IP Phone 8800 Key Expansion Module	---	49	490.00	2	220.50	55.00	441.00
CON-SNT-CPBEKEM	SNTC-8X5XNBD Cisco IP Phone 8800 Key Expansion Module	12	N/A	10.00	2	8.20	18.00	16.40
CP-PWR-CUBE-4=	IP Phone power transformer for the 89/9900 phone series	---	14	65.00	2	29.25	55.00	58.50

Valid through:
 FOB Point: None

Product Total 59,078.25
Service Total : 4,002.42
Subscription Total 0.00
Total Price: 63,080.67

Notes

Signed: _____
 CPL

QUOTE CONFIRMATION



DEAR GEORGE MCLEMORE,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
JHZB695	10/18/2017	CISCO BUDGET	1959914	\$92,407.02

IMPORTANT - PLEASE READ
Special Instructions: TAX: MULTIPLE TAX JURISDICTIONS APPLY TAX: CONTACT CDW FOR TAX DETAILS

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Cisco IP Phone 7821 - VoIP phone Mfg. Part#: CP-7821-K9= UNSPSC: 43191511 TAX: CLEVELAND, OH .0000% \$.00 Contract: National IPA Technology Solutions (130733)	415	3179178	\$136.22	\$56,531.30
Cisco SMARTnet extended service agreement Mfg. Part#: CON-SNT-CP7821K9 UNSPSC: 81111812 Electronic distribution - NO MEDIA TAX: CLEVELAND, OH .0000% \$.00 Contract: National IPA Technology Solutions (130733)	415	3191520	\$9.14	\$3,793.10
Cisco IP Phone 7841 - VoIP phone Mfg. Part#: CP-7841-K9= UNSPSC: 43191511 TAX: CLEVELAND, OH .0000% \$.00 Contract: National IPA Technology Solutions (130733)	45	3179181	\$194.98	\$8,774.10
Cisco SMARTnet extended service agreement Mfg. Part#: CON-SNT-CP7841K9 UNSPSC: 81111812 Electronic distribution - NO MEDIA TAX: CLEVELAND, OH .0000% \$.00 Contract: National IPA Technology Solutions (130733)	45	3191524	\$9.14	\$411.30
Cisco IP Phone 8841 - VoIP phone Mfg. Part#: CP-8841-K9= UNSPSC: 43191511 TAX: CLEVELAND, OH .0000% \$.00 Contract: National IPA Technology Solutions (130733)	13	3384165	\$275.11	\$3,576.43
Cisco SMARTnet extended service agreement Mfg. Part#: CON-SNT-CP8841K9 UNSPSC: 81111812 Electronic distribution - NO MEDIA TAX: CLEVELAND, OH .0000% \$.00 Contract: National IPA Technology Solutions (130733)	13	3440090	\$15.53	\$201.89

QUOTE DETAILS (CONT.)				
Cisco IP Phone 8851 - VoIP phone	2	3388146	\$328.53	\$657.06
Mfg. Part#: CP-8851-K9= UNSPSC: 43191511 TAX: CLEVELAND, OH .0000% \$.00 Contract: National IPA Technology Solutions (130733)				
Cisco SMARTnet extended service agreement	2	3454355	\$18.27	\$36.54
Mfg. Part#: CON-SNT-CP8851K9 UNSPSC: 81111812 Electronic distribution - NO MEDIA TAX: CLEVELAND, OH .0000% \$.00 Contract: National IPA Technology Solutions (130733)				
Cisco - key expansion module	2	3428012	\$261.75	\$523.50
Mfg. Part#: CP-BEKEM= UNSPSC: 43202205 TAX: CLEVELAND, OH .0000% \$.00 Contract: National IPA Technology Solutions (130733)				
Cisco SMARTnet extended service agreement	2	3513415	\$9.14	\$18.28
Mfg. Part#: CON-SNT-CPBEKEM UNSPSC: 81111812 Electronic distribution - NO MEDIA TAX: CLEVELAND, OH .0000% \$.00 Contract: National IPA Technology Solutions (130733)				
Cisco Unified IP Endpoint Power Cube 4 - power adapter	2	1986349	\$56.26	\$112.52
Mfg. Part#: CP-PWR-CUBE-4= UNSPSC: 39121006 TAX: CLEVELAND, OH .0000% \$.00 Contract: National IPA Technology Solutions (130733)				
Cisco power cable - 8 ft	2	1506703	\$7.00	\$14.00
Mfg. Part#: CP-PWR-CORD-NA= UNSPSC: 26121636 TAX: CLEVELAND, OH .0000% \$.00 Contract: National IPA Technology Solutions (130733)				
Cisco Unity Connection (v. 11.x) - license	300	3814168	\$46.77	\$14,031.00
Mfg. Part#: UNITYCN11-STD-USR UNSPSC: 43232805 Electronic distribution - NO MEDIA TAX: CLEVELAND, OH .0000% \$.00 Contract: National IPA Technology Solutions (130733)				
Cisco SMARTnet Software Support Service - technical support - for Cisco Uni	300	3458183	\$12.42	\$3,726.00
Mfg. Part#: CON-ECMU-UNITCN0S UNSPSC: 86101601 Electronic distribution - NO MEDIA TAX: CLEVELAND, OH .0000% \$.00 Contract: National IPA Technology Solutions (130733)				

PURCHASER BILLING INFO		SUBTOTAL	\$92,407.02
Billing Address: CLEVELAND PUBLIC LIBRARY ACCTS PAYABLE 325 SUPERIOR AVE E CLEVELAND, OH 44114-1271 Phone: (216) 623-2800 Payment Terms: Net 30 Days-Govt State/Local		SHIPPING	\$0.00
		GRAND TOTAL	\$92,407.02
		DELIVER TO	

Products: \$ 70,188.91
Service: \$ 8,187.11
License: \$ 14,031.00

Shipping Address:
CLEVELAND PUBLIC LIBRARY
PURCHASING STOCKROOM
17001 LAKE SHORE BLVD
CLEVELAND, OH 44110-1017
Shipping Method: DROP SHIP-GROUND

CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515

Need Assistance? CDW•G SALES CONTACT INFORMATION



Jeff Jones

|

(866) 668-9487

|

jeffjon@cdw.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at
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