

**CLEVELAND PUBLIC LIBRARY**

**Finance Committee**

November 15, 2016

**RESOLUTION TO PURCHASE HARDWARE FOR SYSTEM-WIDE DIGITAL SIGNAGE PROJECT**

WHEREAS, The Library purchased a digital signage system for the interior and exterior of Main Library that can be expanded to include all CPL facilities with centralized control and scheduling; and

WHEREAS, The Library evaluates ideas for projects and new initiatives using a number of different factors, including User Experience (Will people be engaged in ways that are convenient and pleasant?); Sustainability (Is this idea sustainable from both a fiscal standpoint and an environmental one?); and Technology (Does this idea incorporate technology in ways that will deepen the level of engagement?); and

WHEREAS, The idea to expand the digital signage project to all CPL facilities was evaluated using these factors and it was determined that the project should be brought to the Board of Library Trustees for consideration; and

WHEREAS, The IT/CLEVNET Department sought proposals from three vendors and received the following:

For 27 Wall-Mounted Digital Signage Players and Monitors

AVI-SPL	\$48,816.00
Full Compass/Business Smarts	\$53,040.42
Convergent/Business Smarts	\$56,920.32

now therefore be it

RESOLVED, That the Board of Trustees approves the purchase of 27 wall-mounted digital signage monitors and players at a total cost of \$48,816.00 from AVI-SPL with the expenditure being charged to General Fund Account 13010055-55530 (Computer Hardware).



**Quotation # 507277-B**

Please indicate above number with order.  
This quote is valid for a period of 30 days.

**John Debick**  
335 Ken-Mar Industrial Parkway  
Broadview Heights, OH 44147

John.Debick@avispl.com  
Tel: 1-800-221-4686  
Fax: (440) 740-0891

**To:** Larry Finnegan  
**Company:** Cleveland Public Library  
**Address:** 325 Superior Ave  
Cleveland, OH 44114-1271  
USA

**Date:** 11/9/2016  
**Phone:**  
**Fax:**  
**Email:** larry.finnegan@cpl.org

Item Number	Item Description	Qty	Unit Price	Extended Price
SPIHMP300	DIGITAL SIGNAGE PLAYER, 1080P HD	27	\$1,127.00	\$30,429.00
LGE49LW340C	LCD, 49" 1080P 300NIT 38.4LBS LED (BLACK)	27	\$559.00	\$15,093.00
CHIMTM1U	MOUNT, FUSION MICRO-ADJ TILT WALL MOUNT, 26-47" DISPLAYS	27	\$110.00	\$2,970.00
CAB240906	CABLE, 6' HDMI	27	\$12.00	\$324.00
<p><b>Ohio STS Contract 800360</b>  <b>Prices quoted are FOB Dest/Delivery as required</b>  <b>POC: John Debick 800-221-4686 john.debick@avispl.com</b>  <b>Thank you</b></p>				
			<b>Total</b>	<b>\$48,816.00</b>

Please note that any taxes on this quote are provided as an estimate only. Actual taxes due will be calculated at time of invoicing. Any sales tax exemption or resale certificates should be provided to us upon the acceptance of this quote.

**From:** Scott Ruffer [mailto:Scott.Ruffer@convergent.com]  
**Sent:** Wednesday, November 09, 2016 2:57 PM  
**To:** David Reynolds  
**Cc:** Larry Finnegan  
**Subject:** RE: HMPs & Elementi X

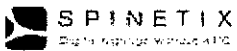
Dave,

Thanks for reaching out.

My pricing to CPL for the HMP 300 per unit is \$1549.00. Call or email me with questions. Thanks and talk soon!

Best,

Scott Ruffer  
Central Region Sales Manager



Convergent | m: 216-410-1258  
[www.spinetixusa.com](http://www.spinetixusa.com) | [support.spinetix.com](mailto:support.spinetix.com)

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# QUOTE

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 Date Nov 9, 2016  
 Expires

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Sold To	
<b>Cleveland Public Library</b> Larry Finnegan 325 Superior Ave Cleveland, OH 44114	
Phone	(216) 623-2811
Fax	(216) 623-7120

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<b>Cleveland Public Library</b> Larry Finnegan 325 Superior Ave Cleveland, OH 44114	
Phone	(216) 623-2811
Fax	(216) 623-7120

Salesperson	E-Mail	Ship Via	Terms
Jerry Short	jerry.short@busmarts.com		

Line	Qty	Part	Description	Unit Price	Ext. Price
1	27	49LW340C	LG LW340C 49LW340C 49" 1080p LED-LCD TV - 16:9 - Black - 1920 x 1080 - LED - 1 x HDMI - USB - Ethernet	\$559.16	\$15,097.32

<b>SubTotal</b>	\$15,097.32
<b>Tax</b>	\$0.00
<b>Shipping</b>	\$0.00
<b>Total</b>	<b>\$15,097.32</b>



0 items - \$0.00

Keyword, Category or part number



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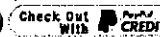
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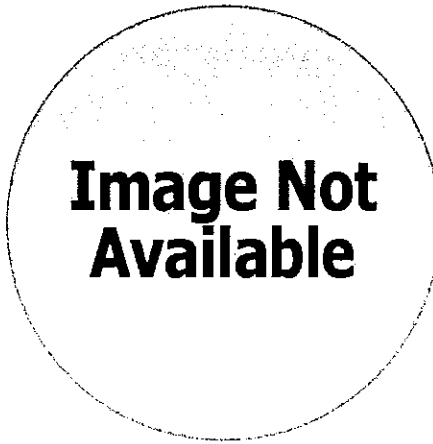


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**LG 49LW340C**

49" 1920x1080 led backlit tv

<b>Availability:</b>	<b>8 In Stock</b>
<b>Your Price:</b>	<b>\$625.00</b>
<b>Shipping:</b>	<b>\$29.50</b>
<b>Total With Shipping:</b>	<b>\$654.50</b>

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lg 49lw340c - 49" commercial lite led backlit lcd tv , public display mode - black. 1920 x 1080. 1 rr 1 side hdmi. rgb, component, rj-45 / 2 pole stand. 300 nit.  
weight: 38.4 (lbs)  
UPC: 719192200210  
Model #: 49lw340c

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<p>lg 49" led 1920x1080 tv tuner</p> <p><b>\$664.00</b></p>	<p>lg 49" led hdtv 1080p</p> <p><b>\$672.00</b></p>	<p>lg 55" 1920x1080 led tv tuner</p> <p><b>\$960.00</b></p>	<p>lg 55" 1920x1080 led tv tuner</p> <p><b>\$953.00</b></p>	<p>lg 60" 1920x1080 led hdtv</p> <p><b>\$1,169.00</b></p>
<p>lg 43" 1920 x 1080 led backlit tv</p> <p><b>\$480.00</b></p>	<p>lg 32" led hdtv</p> <p><b>\$302.00</b></p>	<p>lg 55" oled 4k smart3d curved</p> <p><b>\$2,167.00</b></p>	<p>lg 55" 1920x1080 led backlit tv</p> <p><b>\$843.00</b></p>	<p>lg 43" commercial lite uhd tv</p> <p><b>\$842.00</b></p>

