

CLEVELAND PUBLIC LIBRARY

Finance Committee

December 15, 2020

**RESOLUTION TO ENTER INTO AN AGREEMENT WITH BUSINESS SMARTS
FOR HARDWARE MAINTENANCE**

WHEREAS, On January 16, 2020, the Board of Library Trustees authorized the Library to enter into an agreement with Business Smarts for maintenance of the Library's Hewlett Packard ("HP") printers, desktop stations, and servers for the period February 1, 2020 through January 31, 2021 at a cost not-to-exceed \$89,331.65; and

WHEREAS, Business Smarts is an Elite HP Partner that provides in-house service for printers, desktop stations and industry standard server support, and the Library is pleased with the HP-approved support that Business Smarts has provided during the preceding year; and

WHEREAS, Business Smarts has proposed to provide maintenance service for the Library's HP printers, desktop stations, and servers for the one-year period beginning on February 1, 2021 and ending on January 31, 2022 at a total cost of \$99,521.38; and

WHEREAS, The Library Administration finds Business Smarts' proposed price to be fair and reasonable and requests authority to enter into a one-year agreement with Business Smarts for hardware maintenance; now therefore be it

RESOLVED, That the Board of Trustees authorizes the Executive Director, CEO or his designee, to enter into a Maintenance Agreement with Business Smarts, subject to the approval of the Director of Legal Affairs, for the period February 1, 2021 through January 31, 2022, at a cost not-to-exceed \$99,521.38, with the expenditure being charged to the General Fund Account 13010053-53360 (Computer Maintenance).



Business Smarts
 6770 West Snowville
 Brecksville, OH 44141

Phone (440) 526-2471
 Fax (240) 358-7179

SERVICE QUOTE

Quote # AAAQ6604-01
Date 11/30/20
Sales Rep. Jerry Short

Quote To:

Cleveland Public Library
 Bill Hood
 325 Superior Ave
 Cleveland, OH 44114

Cpl Contract Eff 2/1/2021

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
1	1	MSL G3	MXA430Z051	HPE 1 year Post Warranty Foundation Care MSL 2024 Service	NBD	09 00 00	\$79.67	\$79.67
2	1	D2700	CN8136P245	HPE 1 year Post Warranty Foundation Care Next business day wDMR D2000 Disk Encl Service	NBD	09 00 00	\$57.00	\$57.00
3	1	DL380 G8	2M241605D7	HPE 1 year Post Warranty Foundation Care Next business day wDMR DL380p Gen8 Service	NBD	09 00 00	\$68.58	\$68.58
4	1	BL460C	USE350MRSH	HPE Foundation Care Post Warranty - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$47.50	\$47.50
5	1	BL460C	USE350MRSF	HPE Foundation Care Post Warranty - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$47.50	\$47.50
6	1	BL460C	USE350MRSJ	HPE Foundation Care Post Warranty - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$47.50	\$47.50
7	1	BL460C	USE350MXPL	HPE Foundation Care Post Warranty - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$47.50	\$47.50
8	1	BL460C	USE350MXPXN	HPE Foundation Care Post Warranty - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$47.50	\$47.50

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
9	1	BL460C	MXQ33402Y2	HPE Foundation Care Post Warranty - 1 Year Extended Service - Service - 9 x 5 Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$47.50	\$47.50
10	1	HP BL460c Gen9	2M26300221	HPE 1 Year Post Warranty Foundation Care BL460c Gen9 Service	NBD	09 00 00	\$55.17	\$55.17
11	1	C7000 Blade Enclosure	SGH216PJPE	HEWLETT PACKARD ENTERPRISE : HP 1y PW Nbd CDMR c7000 Enclosure FC SVC,c7000 Blade Enclosure,9x5 HW support with CDMR, next business day onsite response 24x7 Basic SW phone support with collaborative call mgmt.	NBD	09 00 00	\$68.73	\$68.73
12	1	C7000 Blade Enclosure	USE0535N9J	HEWLETT PACKARD ENTERPRISE : HP 1y PW Nbd CDMR c7000 Enclosure FC SVC,c7000 Blade Enclosure,9x5 HW support with CDMR, next business day onsite response 24x7 Basic SW phone support with collaborative call mgmt.	NBD	09 00 00	\$68.73	\$68.73
13	1	DL380 G8	2M2442020T	HPE 1 year Post Warranty Foundation Care Next business day wDMR DL380p Gen8 Service	NBD	09 00 00	\$68.58	\$68.58
14	1	DL380 G8	2M2441056Q	HPE 1 year Post Warranty Foundation Care Next business day wDMR DL380p Gen8 Service	NBD	09 00 00	\$68.58	\$68.58
15	1	DL380 G8	2M2443076B	HPE 1 year Post Warranty Foundation Care Next business day wDMR DL380p Gen8 Service	NBD	09 00 00	\$68.58	\$68.58
16	1	DL380 G8	USE32361AR	HPE 1 year Post Warranty Foundation Care Next business day wDMR DL380p Gen8 Service	NBD	09 00 00	\$68.58	\$68.58
17	1	HP D2600	5C7252P4W5	HPE 1 year Post Warranty Foundation Care Next business day wDMR D2000 Disk Encl Service	NBD	09 00 00	\$57.00	\$57.00
18	1	HP D2600	7CE548P0MZ	HPE 1 year Post Warranty Foundation Care Next business day wDMR D2000 Disk Encl Service	NBD	09 00 00	\$57.00	\$57.00
19	1	DL380 G8	2m2441003h	HPE 1 year Post Warranty Foundation Care Next business day wDMR DL380p Gen8 Service	NBD	09 00 00	\$68.58	\$68.58
20	1	D3700	2M243001FM	HPE 1 year Post Warranty Foundation Care Next business day wDMR D2000 Disk Encl Service	NBD	09 00 00	\$57.00	\$57.00
21	1	DL380 G8	2M242902TR	HEWLETT PACKARD ENTERPRISE : HPE 1 year post warranty Foundation Care Next business day wCDMR DL380p Gen8 Service	NBD	09 00 00	\$68.58	\$68.58
22	40	PRO 400G1		HP 1y PW Nbd Onsite with DMR DT Only Svc	NBD	09 00 00	\$13.83	\$553.33
23	118	probook 450		HP 1Y PW Nbd Onsite with DMR NB Only SVC SVC,Commercial value NB/TAB PC w/1/1/0 Wty,1 year post warranty hardware support.CPU only,Next business day onsite response. 8am-5pm,Std bus days excl. HP holid	NBD	09 00 00	\$11.33	\$1,337.33

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
24	1	Zbook		HP INC. : HP 1y PW NextBusDay Onsite NB Only SVC	NBD	09 00 00	\$21.58	\$21.58
25	5	Zbook		HP INC. : HP 1y PW NextBusDay Onsite NB Only SVC	NBD	09 00 00	\$22.55	\$112.75
26	6	1040		HP INC. : HP 1y PW NextBusDay Onsite NB Only SVC	NBD	09 00 00	\$22.55	\$135.29
27	9	z230		HP INC. : HP 1y PW Nextbusday Onsite WS Only HWSup,Personal WS z2xx/z4xx Series 3/3/3 wty,1 year post warranty hardware support.CPU only,Next business day onsite response. 8am-5pm,Std bus days excl. HP holidays	NBD	09 00 00	\$16.42	\$147.75
28	6	Z440		HP INC. : HP 1y PW Nextbusday Onsite WS Only HWSup,Personal WS z2xx/z4xx Series 3/3/3 wty,1 year post warranty hardware support.CPU only,Next business day onsite response. 8am-5pm,Std bus days excl. HP holidays	NBD	09 00 00	\$12.42	\$74.50
29	8	Z240		HP INC. : HP 1y PW Nextbusday Onsite WS Only HWSup,Personal WS z2xx/z4xx Series 3/3/3 wty,1 year post warranty hardware support.CPU only,Next business day onsite response. 8am-5pm,Std bus days excl. HP holidays	NBD	09 00 00	\$12.42	\$99.33
30								
31	1	large printer		HP 1 year post warranty NBD onsite HW Support w/Defective Media Retention for HP DesignJet SDPro MFP			\$67.42	\$67.42
32	30	probook 450		HP 1 yr post warranty Next business day onsite HW Support w/Defective Media Retention for Notebooks			\$11.33	\$340.00
33	4	Z240		HP INC. : HP 1y PW Nextbusday Onsite WS Only			\$12.75	\$51.00
34	12	EliteOne 800		HP 1y PW Nbd Onsite with DMR DT Only Svc			\$13.83	\$166.00
35	7	Elitebook 1040		HP 1 year post warranty Next business day onsite Hardware Support w/DMR for HP Notebooks			\$22.42	\$156.92
36	1	zbook		HP 1 year post warranty Next business day onsite Hardware Support w/DMR for HP Notebooks			\$22.42	\$22.42
37	80	probook 450		HP 1 yr post warranty Next business day onsite HW Support			\$11.33	\$906.67
38	100	PRO 400G3		HP 1y PW Nbd Onsite with DMR DT Only Svc	NBD	09 00 00	\$13.83	\$1,383.33
39								
40	1	3par	2M280200WP	3par storage hardware support	PRO	24 24 24	\$342.14	\$342.14
41	1	3par	2M280200WP	3par software support	SW	24 24 24	\$206.98	\$206.98

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
42	1	3par	2M280200WP	3par software update service	SUS	24 24 24	\$105.94	\$105.94
43	1	DI360	MXQ707008D	HPE Foundation Care - 1 Year Post Warranty - Warranty - On-site - Maintenance - Labor - Physical, Electronic Service	NBD	09 00 00	\$70.39	\$70.39
44	1	C7000	2SN70701GG	HPE Care Pack Post Warranty Proactive Care Service - 1 Year Extended Service - Service - 24 x 7 x 4 Hour - On-site - Maintenance - Physical Service	PRO	24 24 24	\$126.42	\$126.42
45	1	BL460c	2M2848044W	HPE Care Pack Proactive Care - 1 Year Extended Warranty - Warranty - 24 x 7 x 4 Hour - On-site - Maintenance - Parts & Labor - Physical, Electronic Service	PRO	24 24 24	\$100.10	\$100.10
46	1	BL460c	2M2848044V	HPE Care Pack Proactive Care - 1 Year Extended Warranty - Warranty - 24 x 7 x 4 Hour - On-site - Maintenance - Parts & Labor - Physical, Electronic Service	PRO	24 24 24	\$100.10	\$100.10
47	1	BL460c	2M2848044Y	HPE Care Pack Proactive Care - 1 Year Extended Warranty - Warranty - 24 x 7 x 4 Hour - On-site - Maintenance - Parts & Labor - Physical, Electronic Service	PRO	24 24 24	\$100.10	\$100.10
48	1	BL460c	2M2848044Z	HPE Care Pack Proactive Care - 1 Year Extended Warranty - Warranty - 24 x 7 x 4 Hour - On-site - Maintenance - Parts & Labor - Physical, Electronic Service	PRO	24 24 24	\$100.10	\$100.10
49	1	BL460c	2M2848044Z	HPE Care Pack Proactive Care - 1 Year Extended Warranty - Warranty - 24 x 7 x 4 Hour - On-site - Maintenance - Parts & Labor - Physical, Electronic Service	PRO	24 24 24	\$100.10	\$100.10
50	1	BL460c	2M28480450	HPE Care Pack Proactive Care - 1 Year Extended Warranty - Warranty - 24 x 7 x 4 Hour - On-site - Maintenance - Parts & Labor - Physical, Electronic Service	PRO	24 24 24	\$100.10	\$100.10

CPL HP
 maint.
 agreement
 2021
 1 yr.

Monthly Total \$8,293.45

Yearly Invoice \$99,521.38

Total \$99,521.38

Pricing conforms to Ohio State Local Government, NASPOVP OH 0A1067-14. This document is an offer by Business Smarts (an authorized Hewlett Packard reseller) to sell to Cleveland Public Library a Hewlett Packard maintenance service agreement for the products listed herein. The term of this agreement is for one year beginning February 1, 2021. The cost of this agreement is \$99,521.38 and is to be paid within 30 days of the beginning of the contract or within 30 days after invoicing, whichever is later.

This agreement is governed by Hewlett Packard's standard terms and conditions for the United States which is attached. Technical descriptions of the services are also attached to this document.

Business Smarts

Cleveland Public Library
